



# John Example

Report Thinking Styles

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# Introduction

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In this report, you will find a description of your primary and secondary thinking styles. These indicate which thinking styles suit you best. It is interesting to see whether you recognise yourself in the results.

Subsequently, you will find a graphical representation of your results. It is useful to look at the following: Are there thinking styles that do not suit you at all, and does your primary thinking style stand out or are there other thinking styles that score high as well?

Finally, you will find a short description of all the thinking styles. For this questionnaire, we have used the theory of E. de Bono. This report is meant to encourage self-reflection and to bring out your thinking styles. It is possible that you do not recognize yourself or only to a small extent, or that there are conflicting results. In this case, you can use the results to focus on the styles you do recognise yourself in. The graph can be very helpful for this.

*NOTE: to make the report more readable, we have chosen the male interpretation in describing the thinking styles.*

## Disclaimer and copyright

In accordance with NIP guidelines, this report is valid for a maximum of two years, as people may change over a period of time.

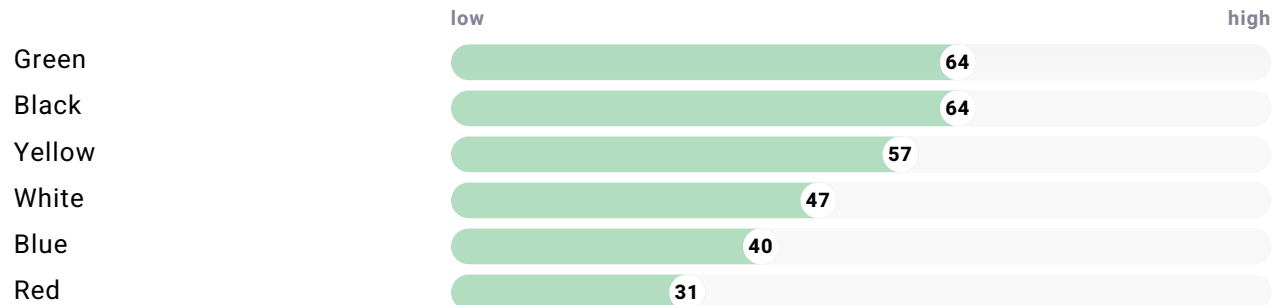
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# Your results

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Below you will find the results of the Thinking Styles questionnaire that you have completed. The results are presented in text and a bar graph. The thinking styles are rank-ordered by scores.



Note: Your primary and secondary thinking style have the same score.

## Your primary thinking style: Green

Green is able to generate ideas and solutions when others in the group fail to do so. We can say that Green is an essential component when brainstorming. While the ideas of Green are not always practical, they help by looking at a problem from a different angle. He can also be a source of inspiration for the other group members. Green is a source for discussion, his presence works like a kind of fuel by continuously feeding the thinking process. In addition, Green is able to let go of the old model and look for solutions that are outside of the given frameworks.

The pitfalls of Green can be:

Statements of Green are not always that welcome. He can unintentionally divide a group in two or more camps when he gets carried away in his actions and statements. It can also be the case that people view Green as someone who is not very serious.

Allergy and challenge:

Green can be irritated by someone who constantly follows the rules and by someone who gives the group little input. A challenge for Green is to try not to think too extreme and stay within the given boundaries from time to time.

## Your secondary thinking style: Black

Black looks at everything with critical eyes. When decisions have to be made, the downsides come to mind first. He is suspicious for unforeseeable problems. Black is someone who is critical about every idea. Because of this, he is someone who analyses rather than generates ideas. Black makes sure that no thoughtless decisions are being made. By pointing out possible problems, Black enables that the right protocols and scenarios can be thought of and set up at an early stage.

Black has the following pitfalls:

People can be annoyed by his cynicism. Black's statements can have a negative effect on the creative process of the group. It can have a great demotivating effect, causing things to stay in the old pattern.

Allergy and challenge:

Black can be irritated by people who are enthusiastic. He thinks they are naive and unthoughtful. It is a

challenge for Black to let go of the negative and to try to focus on the advantages a situation has to offer.

# Overview Thinking Styles

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- White** The white thinking style thinks in numbers, facts and other forms of pure information. Someone with a white thinking style only wants objective information and no interpretations. The statistics determine what should happen. As a result, one can get lost in a sea of information. Sometimes it is important to let the search for factual information go and follow your feelings.
- Red** Someone with a red thinking style is someone who feels more than he thinks. Red listens to what his gut feeling tells him. When something feels right, it should be right. Chances are that he will judge too soon, which can result in the wrong decisions. Sometimes it is important to think thoroughly before a decision is made.
- Green** People with a green thinking style are people that break through boundaries of common frameworks. On the one hand it is destructive for existing processes, on the other hand it gives new and refreshing insights. Some people can appreciate this, while others may experience this style as annoying. Someone with a green thinking style may come across as impractical.
- Blue** The blue thinking style suits someone who wants things to be structured according to his own pattern. It is not important *what* is being decided, but only *how* it is decided. People with a blue thinking style can be worried about whether all topics have been covered. Did everybody understand everything? Was the discussion exhaustive enough? People who get stuck in this modus can have an inhibitory effect on the decision making process. Sometimes you have to let things go to make progress.
- Black** The black thinking style represents a pessimistic view on things. Black sees which problems and difficulties can occur. Someone with a black thinking style is cautious and makes sure to think twice before acting. The danger is that he can get stuck in negative thinking which may stand in the way of decision making.
- Yellow** The yellow thinking style represents sunshine. Yellow is someone who sees light, even in the darkest situations. Even in the worst case scenario a yellow person can see advantages. And these are the things Yellow focuses on. For a yellow person, life is full of opportunities that need to be seized. Yellow people can be too enthusiastic and therefore overlook possible dangers. One also needs to take into account what can go wrong.